

@UrService

@ Ur Service is a quarterly newsletter of the Malayan Group of Insurance Companies for its intermediaries and business partners VOL. 2, ISSUE 4.

Yuletide Message



Christmas and New Year are again upon us. It is a season for the traditional merrymaking and celebration of a joyous occasion. But let us not forget the true meaning of the season.

The times are hard. Many of us find it harder to celebrate the season the way we used to, because of all the formidable challenges that blight our times. But, we must remember that celebrating Christmas need not be expensive or extravagant, spending it with the people we love is more important than all the gifts that we give and receive.

Let us remember the true meaning of Christmas, showing our friends and family how much we love them just as God showed how much He loves us when He gave us His only begotten son, our savior Jesus Christ.

Let me wish all of you, our valued partners and all your loved ones a Merry Christmas and a Prosperous New Year!

God Bless.

Yvonne S. Yuchengco



December, 2003

What's Inside?

Malayan Payment Xpressp.2

Photorama.....p. 2
A collage of pictures taken during the Kumustahan with the Agents held at Malayan's various branches.

Malayan Calling Circlep. 3



Congratulations to all the winners!

List of Winners.....p.3-4
of the Sige B.I.R.A Sales Drive.



Now, just pay your
Malayan Insurance
Premiums at any
RCBC Business
Centers via Malayan
Payment Xpress.



With you, our valued business partners in mind, we bring you, our newest payment facility, the Malayan Payment Xpress!

Now, just pay your Malayan Insurance Premiums at any RCBC Business Centers via Malayan's Payment Xpress.

What to do?

- Just present billing invoice and full premium payment to the RCBC teller.
- Get validated premium billing invoice as your proof of payment.

Get free Prepaid Cell Cards everytime you use the Malayan PX facility!

Kumustahan with Agents



Tagum Service Office
Kumustahan with Agents
Molave Hotel, Tagum City
October 27, 2003

Davao top Agent Mr. William Luy Tan receiving his prize from Davao Branch Manager Mr. Frank Dagohoy and VMRO Head Mr. Rodel Nob.



Middle Photo:
Gen. Santos Agent Rudy Baring accepting the raffle prize from Mr. Matt Simbulan.
Bottom Photo:
Branches Management Head Mr. Matt Simbulan during the Gen. Santos Kumustahan, Sydney Hotel, Gen. Santos October 29, 2003.



Photo shows participants of the Davao Kumustahan with Malayan President Ms. Yvonne S. Yuchengco (seated, middle).

Malayan Insurance's Calling Circle



Malayan Insurance, the number one non-life insurance company in the country, introduces you to the newest scheme that can significantly lower your phone bills through Malayan's Calling Circle.

Malayan Calling Circle is a communications program designed to decrease the cost of communication between Malayan and all its Business Partners. For every call you make within the calling circle, you are charged P3.00 per minute versus the ordinary going rate for telecommunications company of P6.50. With this you can save more than half of your total phone bills.

**Only P 3
per CALL
within the
circle!**

To avail of this exclusive benefit, your phone must be a new line subscription (post-paid) from Smart. A wide array of plans from Smart's Plan 500 to Plan 3500 can be subscribed, from there, free handsets will be given depending on the plan you choose.

Malayan Insurance has tapped the services of Smart Communications to be its cellular provider of the Calling Circle. Smart is chosen as its provider because it has the widest area of coverage with 3,600 cell sites nationwide and it offers the lowest airtime rates for the Calling Circle.

This benefit is solely for Malayan Officers, Branch Managers, Customer Care Center Heads, Account Executives, Malayan Staff and agents as well.

For more information, please call Marketing Department at 242-8888 local 280.



TOP TEN BIRARISTAS!

1st Top Producer/Grand Prize:

Entertainment Showcase: 25" JVC Color Television & Pioneer Home Theatre System w/ DVD

WINNER: ANFLO MANAGEMENT & INVESTMENT CO.

2nd Top Producer:

Game Room Showcase: 21" Samsung Color Television & Sony Playstation 2

WINNER: MRS. SUSAN LUA

3rd Top Producer:

Dining Room Showcase: Dining Table Set, Drinking Glass Set, Chinaware & Silverware

WINNER: MS. OFELIA CRUZ

4th Top Producer:

Office Showcase: Panasonic Fax Machine, Moulinex Coffee Maker (15 cups) LG Microwave Oven, GE Water Dispenser, National Oven Toaster, Standard Electric Airpot, Table Top Executive Set (calendar, penholders, calling card & paperweights)

WINNER: FINANCIAL BROKERS INSURANCE AGENCY

5th Top Producer:

Bedroom Showcase : Queen-size bed with pillows and sheets, 2 side tables, lamps and a bean bag

WINNER: MR. RAFAEL MOLINA

6th Top Producer:

Study Room Showcase: Study Desk and Chair Set, Reading Lamp and Bookshelf

WINNER: MS. EDEN BITANGA

7th Top Producer:

One (1) Handyman Showcase: Toolkit and Power Tools (Sander, Cutter & Drill)

WINNER: MS. ESTHER M. FABROS

8th Top Producer:

One (1) Magic Sing Karaoke Microphone

WINNER: MR. ROGELIO DE LA CRUZ

9th Top Producer:

One (1) Pioneer DVD Player

WINNER: MR. CARMELO R. NAVATO

10th Top Producer:

One (1) Panasonic Fax Machine

WINNER: MS. LILY GRACE ANDAYA



EDITORIAL BOARD

ATTY. PEARL L. SANCHEZ

BENEDICT M. TANTENGO

SHARON S. NAVARRO

For comments and suggestions, you may call (02) 242-8888 loc. 423 or write to us at Malayan Insurance, Corporate Communication Department, Rm. 305 E. T. Yuchengco Bldg., 484 Quintin Paredes St. Binondo, Manila 1006



Congratulations to all the Winners!



TOP THREE RAFFLE WINNERS	1	282598	FINANCIAL BROKERS INS AGENCY	National Ref 8 cu. ft. La Germania Range Sanyo Refrigerator 5 cu. ft.	
	2	171542	.		
	3	71231	FERDINAND M. CASTELLTORT		
	4	259128	ROGELIO S. SUMERGIDO	National Microwave Raffle winners	
	5	416061	ARNEL H. ACIERTO		
MOULINEX COFFEE MAKER RAFFLE WINNERS	6	219179	GERARDO F. FARIN		
	7	429050	CARAVELLE INSURANCE AGENCY,		
	8	390388	VIOLETA I. GACES		
	9	433802	TERESITA B. LIMBO		
	10	303456	VIRGILIO C. SANCHEZ		
	11	386172	DOMINGO C. SAUZA		DOWELL BBQ GRILLER
	12	68888	HIAN HIAN Y. SY		
13	36043	ANFLO MANAGEMENT & INVESTMENT CORP.			
14	14880	ROSEMARIE C. ESPANOL			
15	340150	ABELARDO O. ANGELES			
3D Gas Stove	16	308769	SUSAN LUA		
	17	403779	PAN-MALAYAN MGT & INVESTMENT		
	18	347450	JESUS S. ROSARIO		
	19	175468	EDUCATORS INSURANCE AGENCY, INC.		
	20	333682	MA. ARACELI P. ANTONIO		
	21	173813	ROBERTO L. COSCOLLUELA		NATIONAL RICE COOKER
22	101261	CINDY G. CHUA			
23	272847	JEANETTE U. SY			
24	199811	JOCELYN M. MARINO			
25	413270	ZONA O. TAGAYSAY			
STANDARD ELECTRIC POT	26	302073	FEU		
	27	388783	ADARLINDA M. NANO		
	28	44778	MA. ELIZABETH B. ESPIRITU		
	29	243410	ROMMEL R. GRANJA		
	30	139146	MERFY MANAGEMENT & INSURANCE SERVICES		
	31	245012	ARMELA B. SANTIAGO		NATIONAL OVEN TOASTER
32	140525	MA. REMEDIOS M. YTAC			
33	45751	VIRGILIO C. BAUTISTA			
34	82163	ROGELIO O. LIM			
35	229939	DANILO M.C. GOTERA			
CELLFON PREPAID CARDS	36	432746	ROMEO U. CANTOS		
	37	411129	GREGORIA D. UNIDA		
	38	6813	LILY GRACE O. ANDAYA		
	39	277861	ANGELA Y. COLINA		
	40	355014	RAFAEL E. MOLINA		
	41	149682	ALIPIO S. MAGLASANG, JR.		
	42	250240	DANILO C. SANCHEZ		
	43	392819	SAN ANTONIO MGT. & INS SERVICE		
	44	369158	CHRISTINE QUINTANA		
	45	77550	FELICISIMA B. VILLENA		
	46	325307	EDEN B. BITANGA		
	47	39283	ANFLO MANAGEMENT & INVESTMENT CORP.		
	48	192893	INGRID R. VELOSO		
	49	137794	GRACE U. BANAAG		
	50	420913	FRANCISCO V. MANGAHAS		